

Treasury Consulting

Excellence in Treasury Advisory

Professional Treasury Management all about Corporate Treasury



About us

- ▶ **Since 1991** we are established in the treasury business for service-, trading- and production companies as well as for the banking and insurance industry.
- ▶ We are goal focused and deliver results with measurable success for the customer that he get what he want.
- ▶ We are a high **specialized team of Treasurers** who learned the craft of treasury in corporates and banks. Hence, we are able to put ourselves in the position of our clients. Among the deep knowledge it is exactly this fact which makes us different from „Consultants“.



Excellence in Corporate Treasury Advisory

▶ Currency– and Interest Hedging

The best hedging of risks is always to net receivables and payables in one and the same underlying, e.g. Netting. But this is not always possible to its extend and an efficient and individual adapted exchange rate, commodity– and interest hedging becomes necessary. For currencies, commodities as well as for interest rates. Our long lasting experience in banks in the foreign–exchange and interest trading, but also our experience in treasury departments of large corporates makes us a competent advisor for these wide and complex topics.



Gals, Switzerland

Stahr GmbH

Excellence in Corporate Treasury Advisory

▶ Liquidity Planning

Ensure liquidity is a central task for every Treasurer. A meaningful liquidity plan exceeds the pure specification of income and expenses. For example, a sophisticated liquidity plan may also be used for hedging decisions by for fx cash flow hedging by report not only in local currencies, instead report in transaction currency.



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▶ Cash Pooling

The primary target of each cash pooling is the optimization and use of surplus funds of all companies in a group in order to reduce external debt and increase the available liquidity. Furthermore, especially interest benefits in multiple ways can be achieved for the pool participants on the payable and on the receivable side. **Physically or notional, local or cross-border.** Important is always keeping legal- and tax considerations under **permanent control.**



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▶ Treasury Policy / Guideline

A well structured treasury policy based on the group's strategy is basic requirement for an efficient and safe internal control-system, risk-averse management, pro-active process description, limit-control and competence guideline.



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▶ Working Capital

In line with more and more tough calculating sales–prices and tight capital sourcing possibilities is working capital absolute key to survive and success in everyones business. Having working capital under control means much more than just remind your customers for payment in time or stretching payables for some days. More, it's comparable with an operation at the heart of every company.



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▶ Treasury Reporting

1. Knowing, what the beneficiary of the report wants to know.
2. Expert knowlege of the reported sector.
3. Understand the content of the reports!
4. Technical knowledge of the systems.
5. Strength in communication and organisation.

Sounds simple. But it's not always common practice. Although a well fitted reporting is the cornerstone for all decisions with all the following consequences.



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▶ Treasury IT

Reduce manual costs and increase the quality at the same time to a maximum! Standardize, automatize and ensure quality for all treasury affairs. Those are the key-elements which makes a Treasurers life easier.

As a beneficial but high professional starting solution (own development) or as partner of REVAL who is one of the leading provider for Treasury Management System solutions.



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▶ Misc. Treasury Topics

- Hedge Accounting
- Treasury fitness-test
- Set-up banking structures, review and improve
- Payment Factory
- Netting
- FX Overlay approach for hedging



Project & Interim Management

▶ Long Standing Project Experience

- Set-up and review Treasury Departments and improve it for all previously mentioned topics.
- Evaluate Treasury Systems and integrate it.
- Projects from 1 Man up to a 10+ Team

▶ Interim Alternative

- Interim Mandates from officer up to top leading function.



Contact

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